

To BOSCH supplier

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General Mandatory Logistics Requirements of the BOSCH Group for Suppliers of Production Material (EZRS), Trading Goods (HAWA) and Raw Material

June 21, 2024

Hereinafter the mandatory logistics requirements for BOSCH's request for quotation (RfQ). Please consider these in your bid in the respective SupplyOn RfQ.

General information and more details can be found on the internet:

<https://www.bosch.com/company/supply-chain/information-for-business-partners/#logistics-regulations-and-standards>

1 Supplier LOG Manual

Acceptance of latest version of Supplier LOG Manual is mandatory for Suppliers

English:

https://assets.BOSCH.com/media/global/BOSCH_group/purchasing_and_logistics/information_for_business_partners/downloads/logistics_docs/supplier-manual.pdf

German:

https://assets.BOSCH.com/media/global/BOSCH_group/purchasing_and_logistics/information_for_business_partners/downloads/logistics_docs/lieferantenhandbuch.pdf

2 Delivery Concept Variant

June 21, 2024

Page 2 of 5

Please confirm in your offer, a delivery concept variant with consideration of BOSCH requested inbound concept.

All offered delivery inbound concepts effect the TCO calculation and subsequently the business awarded.

- Default concept variant is “Kanban/STL or Consignment with VMI or CMI” wherever legally possible.
- Consignment, Vendor managed Inventory, Kanban, Ship-to-Line must be agreed between Supplier and BOSCH plant
- Other concepts only to be applied, if above concepts are not possible or explicitly requested by Bosch.

Suppliers are responsible for handling any tax and customs processes, which are in their responsibility as owner of the parts at the time of import into the Bosch Production country. Local situations to be considered.

Consignment:

As tax and duty obligations differ in most countries, even within the European Union (EU), the supplier must ensure compliance with customs, accounting and tax regulations of the countries in which supplier plans to set up a consignment stock before setting-up the operations.

For Consignment deliveries, the supplier is obliged to sign regional (FCSA) Framework Consignment Stock Agreement(s) and (ICSA) Individual Consignment Stock Agreement(s) which regulates the plant specific details.

In general, the withdrawal of consignment goods by Bosch will be done latest after a maximum storage time of 3 months (based on written request by supplier to the relevant plant).

In case of questions about Consignment processes with BOSCH or the Consignment Stock Agreements, please contact:

consignment.contracts@de.BOSCH.com

Restricted Consignment:

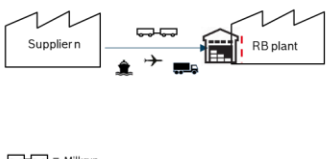
- “Consignment” currently not in scope for international inbound relations with delivery to: Australia, Brazil, India, Japan, Korea, South Africa, Thailand, Turkey, Vietnam.
- Review below snapshot, Inbound-Supplier Information when Consignment is requested as a Standard Delivery Concept:

Inbound – Supplier Information

Consignment as a standard concept¹

June 21, 2024

Page 3 of 5

Inventory concept	Incoterms	Customs/Tax ²	Payment	Planning	Strengthening of strategic supply chain partnership
Consignment  Milkrun = Milkrun Stock is owned by the supplier until goods are withdrawn by Bosch	Material field / Regional specific ³				
	1. FCA (standard) 2. DAP (standard for electronics and special transports) 3. DDP (only if supplier can fulfill all legal requirements)	According to local tax and customs rules one of the following options must be used 1. Legal entity of supplier exists in goods receiving country ⁴ 2. Customs agent and fiscal representative acting on behalf of supplier (standard process)	Self-billing invoice ¹ / Evaluated Receipt Settlement ¹	Customer Managed Inventory (CMI, with Call-Off) or Vendor Managed Inventory (VMI)	- Clear statement of appreciation and collaboration - Supply chain planning empowerment of supplier - Supplier evaluation (DSC) and awarding criteria - Customer loyalty and satisfaction DSC = Dynamic Supplier Classification

¹ Where legally possible or requested by Bosch

² Based on the local legal requirements

³ For specific regions/plants further customs/tax models may apply

⁴ For EU deliveries quick fixes simplification rules may apply

3 Incoterms

Only FCA, DAP and DDP to be used based on “Incoterms 2020”® between Supplier and BOSCH.

- **FCA (Free Carrier) “Place”:**

Standard incoterm is FCA for purchase contracts with external suppliers.

- **DAP (Delivered at Place) / DDP (Delivered Duty Paid)**

"Specified destination" *:

Standard for electronics as well as hazardous materials & shipments requiring special treatment (such as heavy goods or goods requiring temperature monitoring).

*DDP cannot be used for domestic shipments within one country. Supplier using DDP has to prove that they can fulfill all legal, customs and duty requirements.

4 EDI

Suppliers with regular deliveries must establish EDI with Bosch.
The EDI Contract must be signed by those suppliers.

Usage of EDI according to current published standard on the supplier's information internet pages “[Bosch EDI portal](#)” for bidirectional data exchange between supplier's plant and the requesting plant. For further details, please see the Supplier Logistics Manual.

Kindly clarify the go live with the Bosch plant contact along with the necessary message types. Bosch uses Classic EDI and WEB EDI SupplyOn.

June 21, 2024
Page 4 of 5

ASN / eASN to be sent latest with the goods issue in the requested format.

5 Invoicing

Self-Billing is the requested billing method of Bosch with Consignment, where legally possible.

In case Self Billing is not possible, electronic invoicing (E-Invoicing) is required via EDI, SupplyOn or per PDF/email when per EDI it is legally not possible.

No paper invoices.

6 Packaging

Both One way and Returnable Packaging requirements are based on the information in the Supplier Logistics Manual and attached documents. An alternative packaging in case of returnable packaging needs to be provided by the supplier after alignment with the Bosch plant.

The use of packaging material shall be limited to minimize environmental impact. The usage of recycled materials is preferred. Where applicable, Returnable packaging shall adhere to the stipulations described under deliveries crossing customs borders. See details in the Supplier Logistics Manual.

Legal & Environmental requirements apply.

Link to [BOSCH Packaging Data Sheet \(PDS\)](#) editable by Supplier.

7 Empties Management System (EMS, EFS)

If requested by BOSCH, supplier agrees to participate in the empties management system including the empties fee management.

8 Transport Pick-up Requests

June 21, 2024

Page 5 of 5

For FCA shipments supplier agrees to follow BOSCH process for ordering of transport services, esp. the use of transport management systems. Pick-up requests need to be filled out before defined cut-off time, including the material numbers and quantities to be shipped. Service relevant parameters need to be filled correctly on handling unit level, incl. count, weight, volume and stackability.

With the actual pick-up, the delivery note number needs to be added to the original pick-up request and all relevant documents need to be uploaded.

9 Label

Bosch label standard for Mechanical parts is Global Transport Label (GTL-VDA4994) for KLT/boxes and pallets.

GTL must be attached in a Master and Single Concept, based on packaging structure. Electronical parts & Printed Circuit Boards (PCBs) have to be labelled with MAT Label. Details can be found in the Bosch [GTL Guideline](#) and the [Marking of Supplied Parts: MAT label](#) guidelines available online.

An alignment with the receiving plant is mandatory.